
PRESS RELEASE

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SAINT-GOBAIN: Q4 SALES SIGNIFICANTLY OUTPERFORM EXPECTATIONS RECORD OPERATING MARGIN IN SECOND-HALF 2020

Sales for the fourth quarter of 2020 are expected to significantly outperform expectations and reach around €10.2 billion, representing organic growth* of more than 6%, with a strong pricing dynamic.

The second-half results were buoyed by upbeat momentum on most of the Group's markets, the full impact of the cost savings and successful portfolio optimization measures under the "Transform & Grow" program, reductions in discretionary spending, and a very positive price-cost spread.

In these conditions, operating income for second-half 2020 will exceed €2,000 million, representing like-for-like* growth of more than 20% compared to second-half 2019. The operating margin for second-half 2020 will therefore hit a record level.

The full annual results for 2020 along with the outlook for 2021 will be published on February 25, 2021.

* Based on comparable Group structure and exchange rates.

ABOUT SAINT-GOBAIN

Saint-Gobain designs, manufactures and distributes materials and solutions for the construction, mobility, healthcare and other industrial application markets. Developed through a continuous innovation process, they can be found everywhere in our living places and daily life, providing wellbeing, performance and safety, while addressing the challenges of sustainable construction, resource efficiency and the fight against climate change.

This strategy of responsible growth is guided by the Saint-Gobain purpose, "MAKING THE WORLD A BETTER HOME", which responds to the shared ambition of all the women and men in the Group to act every day to make the world a more beautiful and sustainable place to live in.

€42.6 billion in sales in 2019

More than 170,000 employees, located in 70 countries

Committed to achieving Carbon Neutrality by 2050

For more information about Saint-Gobain, visit www.saint-gobain.com and follow us on Twitter [@saintgobain](https://twitter.com/saintgobain)

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